

# **Communication Strategies**

For the better part of every day, we are communicating to and with others. Whether it's the speech you deliver in the boardroom, the level of attention you give your spouse when they are talking to you, or the look you give the cat, it all means something.

The Communication Strategies workshop will help participants understand the different methods of communication and how to make the most of each of them. These strategies will provide a great benefit for any organization and its employees. They will trickle down throughout the organization and positively impact everyone involved.



#### **Course Outline:**

#### **Module One: Getting Started**

- Icebreaker
- Housekeeping Items
- The Parking Lot
- Workshop Objectives

#### **Module Two: The Big Picture**

- What is Communication?
- How Do We Communicate?
- Other Factors in Communication

# **Module Three: Understanding Communication Barriers**

- An Overview of Common Barriers
- Language Barriers
- Cultural Barriers
- Differences in Time and Place

#### **Module Four: Paraverbal Communication Skills**

- The Power of Pitch
- The Truth about Tone
- The Strength of Speed

#### **Module Five: Non-Verbal Communication**

- Understanding the Mehrabian Study
- All about Body Language
- Interpreting Gestures



## Module Six: Speaking Like a STAR

- S = Situation
- T = Task
- A = Action
- R = Result
- Summary

## **Module Seven: Listening Skills**

- Seven Ways to Listen Better Today
- Understanding Active Listening
- Sending Good Signals to Others

## **Module Eight: Asking Good Questions**

- Open Questions
- Closed Questions
- Probing Questions

## **Module Nine: Appreciative Inquiry**

- The Purpose of AI
- The Four Stages
- Examples and Case Studies

## Module Ten: Mastering the Art of Conversation

- Level One: Discussing General Topics
- Level Two: Sharing Ideas and Perspectives
- Level Three: Sharing Personal Experiences
- Our Top Networking Tips

### **Module Eleven: Advanced Communication Skills**

- Understanding Precipitating Factors
- Establishing Common Ground
- Using "I" Messages
- Module Twelve: Wrapping Up
- Words from the Wise